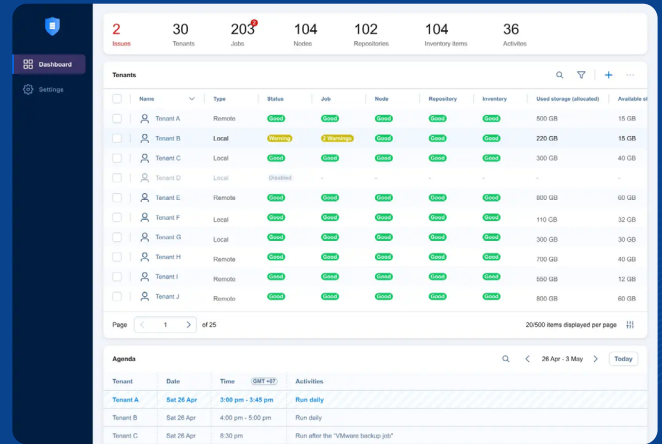


NAKIVO Backup Solution for MSPs

NAKIVO Backup & Replication enables MSPs to deliver high-value Backup as a Service (BaaS), Disaster Recovery as a Service (DRaaS) and Replication as a Service (RaaS) through a single, scalable solution. Built with a multi-tenant architecture, centralized management and flexible licensing, the solution helps MSPs expand their portfolio while optimizing service delivery and margins.



KEY BENEFITS

2X FASTER BACKUPS
native CBT, LAN-free and more.

49% LOWER TCO
with flexible per-workload licensing.

100 ISOLATED TENANTS
within a single multi-tenant instance.

10+ RECOVERY OPTIONS
with instant full and granular restore.

4.8 STARS RATING
on IT communities for usability and savings.

97% WtR
willingness to recommend NAKIVO.

5 MINUTES
to deploy and launch your services

WHY CHOOSE NAKIVO AS AN MSP

Differentiated service offerings

Offer a full range of services—backup, replication, instant recovery, disaster recovery, real-time replication, ransomware protection and IT monitoring— managed from a single pane of glass.

Multiplatform support

Meet the diverse needs of modern enterprises across virtual, physical, SaaS and cloud environments.

Flexible deployment

Choose the deployment option that best fits within your infrastructure: as a VA/AMI, on Linux/Windows OSs, or on a NAS to create an all-in-one backup appliance.

MSP Console

Add, monitor and manage local and remote tenants with standalone solution deployments from a centralized dashboard. Easily switch between multiple tenant setups.

Scalable multi-tenant capabilities

Manage up to 100 local and remote tenants in a single solution instance with complete oversight.

Self-service portal for tenants

Enable local tenants to manage their own backup, recovery and replication tasks by configuring roles and access permissions.

Tenant resource allocation

Allocate resources, including hosts, clusters, VMs, repositories and Transporters to tenants based on their needs.

Direct Connect

Connect to tenants' remote resources without requiring VPNs or open ports on their side.

Excellent vendor support

Free demos, deployment sessions and 24/7 technical support for you and your tenants.

Custom branding

Customize the solution interface to showcase your own brand, enhance recognition and deliver a consistent customer experience.

MSP-friendly pricing model

Monthly and annual per-workload subscriptions to fit any business model and customer size.

SERVICES YOU CAN DELIVER WITH NAKIVO

Backup as a Service (BaaS)

Incremental, image-based backup for VMware (up to the latest vSphere update), Hyper-V, Nutanix AHV, Proxmox VE, VMware Cloud Director, Microsoft 365, NAS file shares, Windows and Linux-based servers and workstations, Amazon EC2 instances and Oracle databases running on Windows and Linux systems via RMAN.

Multiple backup targets: Local folders, cloud (Amazon S3, Wasabi, Backblaze B2, Azure Blob), S3-compatible storage platforms, SMB/NFS File shares, tape, NAS devices and deduplication appliances.

Replication & Disaster Recovery as a Service (RaaS/DRaaS)

- **Real-time replication** for VMware VMs with RPOs as low as 1 second and automated failover to real-time replicas via Site Recovery.
- **Site Recovery** to automate complex DR workflows, including DR testing, planned/emergency failover, failback and datacenter migration for minimal downtime.
- **Advanced replication process** by replicating workloads directly from VMs/instances or their backups. Available for VMware, Hyper-V, Proxmox VE and Amazon EC2.
- **Instant verification** for VM replicas with automated reports that include screenshots of test-recovered replicas.

Built-in Ransomware Protection

- **Backup tiering** across different storage - onsite, offsite, in the cloud and on tape.
- **Immutable storage** for all backups in local, cloud, S3-compatible repositories and NEC HYDRAsstor systems.
- **Air-gapped storage** for backups stored on tape or detachable disks.
- **Backup encryption** at the source, in transit and at rest.
- **Backup malware scan** to check backups for malware before recovery.
- **Built-in security controls**, including Role-based access control (RBAC) and Two-factor authentication (2FA).

Named in the Honorable Mention Section in the 2024 Gartner® Magic Quadrant™ Enterprise Backup and Recovery Software Solutions again*

MSP Success in Action

“Multi-tenancy allows customers to manage their own backup, replication, and recovery jobs without our involvement.”
Rhys Evans, Technical Consultant at Cloud Direct.

“With multi-tenancy, we ultimately deliver BaaS, DRaaS and RaaS for VMware and Hyper-V VM environments more efficiently and cost-effectively to our customers.”
Pekka Rasi, CTO at EverTech

“The team found the multi-tenant version to be the most feature-rich, intuitive, and far and away the easiest solution to implement and support.”
Michael Marchuk, Senior Technical Director at American Datacenters

Join our global network of MSPs protecting their clients' data with NAKIVO

Ready to streamline your MSP services?

TRY FOR FREE

GET FREE DEMO

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